



**Program: Business Management  
Associate of Applied Science**

Campus: Trinidad Main Campus (TMC), Trinidad Alamosa Campus (TAC)  
Program Code: AAS\_BUSS  
CIP Code: 52.0201



# SMART PATH

## First Semester

Course Code	Course Name	Credit Hours
ENG 115 or ENG 121	Technical English and Communication or English Composition I: GT-CO1	3
MAT 107, MAT 120 or MAT 135	Career Math, Mathematics for the Liberal Arts: GT-MA1 or Introduction to Statistics: GT-MA1	3
BUS 115	Introduction to Business	3
CIS 118	Intro to PC Applications	3
MAN 102	Ethics and Values	1
MAN 117	Time Management	1
	<b>Total</b>	<b>14</b>

## Second Semester

Course Code	Course Name	Credit Hours
BUS 102	Entrepreneurial Operations	3
BUS 217	Business Communications & Report Writing	3
CIS 155	PC Spreadsheets Concepts	3
MAR 160	Customer Services	3
MAT 112	Financial Mathematics	3
	<b>Total</b>	<b>15</b>

## Third Semester

Course Code	Course Name	Credit Hours
ACC 121	Accounting Principles I	4
BUS 216	Legal Environment of Business	3
MAN 226	Principles of Management	3
MAR 216	Principles of Marketing	3
Elective	ECO 201, ECO 202, PSY 101, PSY 102, SOC 101, SOC 102	3
	<b>Total</b>	<b>16</b>

## Business Management Associate of Applied Science (continued)

### Fourth Semester

Course Code	Course Name	Credit Hours
ACC 245	Computerized Accounting w/Pro Package	3
MAN 200	Human Resource Management	3
Elective	ECO 201, ECO 202, PSY 101, PSY 102, SOC 101, SOC 102	3
COM 115 or COM 125	Public Speaking or Interpersonal Communications	3
Elective	ACC 122, ACC 132, ACC 133, ACC 226, BUS 226, CIS 155	3
	<b>Total</b>	<b>15</b>

**TOTAL: 60 credits**